

METRO AREA

WESTCHESTER

STATEN ISLAND

QUEENS

BRONX

BROOKLYN

MANHATTAN

# ALL OVER THE MAP:

## Who's Managing What and Where

COMPANY	Business Profile					Added		Lost/ Resigned	Properties Managed By Size					Location of Properties Managed						
	Years in Business	Properties	Units	Residential Rental Properties	Commercial Properties	Properties	Units		Properties	Units	Under 30 Units	31 - 100 Units	101 - 200 Units	201 - 300 Units	Over 300 Units	Manhattan	Brooklyn	Bronx	Queens	Staten Island
AKAM Associates	30	115	20,000	0	0	10	1800			9	25	28	31	22	99	6	0	9	0	1
Alexander Wolf & Company	49	79	6,539	5	0	3	365	2		6	56	12	4	1	16	0	0	5	0	58
Andrea Bunis Management	25	78	7,320	4	2	3	350	2		5	52	15	7	1	58	8	2	8	1	1
Andrews Building Corporation	26	345	7,200	5	2	21	200	5	271	68	6				338	6		1		
Argo Real Estate	60	80	8,500	12	2	7	825	0							60		2	18		
Blue Woods Management Group	18	43	3,800	42	1	3	200	1		6	17	12	7	1	37	1				5
Buchbinder & Warren	54	52	2,500	132	7	9	150	1		40	75	9	0	0	52	0	0	0	0	0
Carlton Management	28	25	1,800	10	1	3	155	1		3	21	1			15			6		4
Century	41	74	11,000	3	3	2	120	2		1	22	31	11	11	36	9	8	15	0	6
Charles H. Greenthal Management	53	165	23,000	23	2	8	960	0		10	50	55	35	15	155	2	2	5		2
Citadel Property Management	12	26	766	3	3	4	120	2		12	9	5			18	2	4	2		
Cooper Square Realty	25	430	72,000	116	0	N/A	N/A	N/A		103	126	108	35	58	236	89	18	42	34	11
Delkap Management	20	59	5,930	2	0	1	60	1		16	17	19	3	4	0	4	0	46	0	9
Excel Bradshaw Management Group	16	37	3,000	3	0	5	450	4		13	17	9	1	0	6	13	2	9	3	4
Fairfield Property Services	37	63	7,155	73	10	1	75	2		0	33	17	10	3				2		61
Garthchester Realty	31	55	5,300	1	0	3	190	0		5	29	16	3				8			45
Gerard J. Picaso, Inc.	30	50	4,550			1	100			15	23	10		2	47			3		
Gramatan Management	N/A	N/A	N/A			N/A	N/A	N/A												
Grogan & Associates	31	28	1,500	0	0	1	44	0		10	15	2	0	1	28					
Hoffman Management	23	47	4,210	12	0	0	0	0		11	15	16	2	3	47					
H.S.C. Management	35	108	2,612	31	2	8	238	4		91	15	1	1		78	12	17			1
Impact Real Estate Management	16	77	6,800	4	6	9	1600	1		22	34	12	5	4	14	24	8	17	4	10
Kaled Management	91	33	3,721	28	2	3	292	1		1	16	12	3	1	2			28		3
Lawrence Properties	87	66	6,500	6	1	2	594	1		1	42	17	3	3	60	0	3	3	0	0
Mark Greenberg Real Estate / MGRE	33	43	8,000	75	20	4	585	1		0	12	16	8	7	14	5	2	17	1	5
Maxwell-Kates, Inc.	26	147	14,605			8	951	2		18	55	45	19	10	134	9		2	2	
Merlot Management	14.5	33	750	1	0	0		0		19	14				33					
Midboro Management	49	95	9,300	90	5	5	573	2		16	63	6	6	4	85	3	2	4		1
New Bedford Management	27	101	6,500	15	5	4	350	1		23	60	10	2	3	38	44	3	15	1	0
Orsid Realty	57	94	10,861	56	0	7	776	0		5	53	25	5	6	84	1		9		
Pride Property Management	20	36	4,255	N/A	N/A	1	114	1		2	13	17	3	1	28	3	2	2		
Rudd Realty Management	28	35	6,000	30	4	0	0	5		4	15	13	3	0	35	0	0	0	0	0
Sandra Greer Real Estate	42	20	450	25	30	N/A	N/A	N/A		19	1				25	1				
Siren Management	19	22	1,700	11	1	0	0	0		9	11	2			17	1		1		3
Stillman Property Management	35	100	10,000	95	5	8	600	2		5	50	30	6	4			4			96
TKR Property Services	20	66	4,000	5	5	5	390	2		4	42	11	5	4	11	40	0	10	2	3
Tudor Realty Services	22	94	11,000	0	0	4	N/A	N/A		5	52	25	7	5	78	13	3			
Veritas Property Management	6	71	2,975	13		5	140	2		29	40	1	1		47	1	22	1		
Vintage Real Estate Services	15	26	2,009	6	0	3	183	0		2	9	3	1	2	16	7	3			
Weber-Farhat Realty Management	26	20	419	18	2	3	36	1		15	5				20					

# THE COST OF EXPERTISE: Fees and Extra Charges

Company	Management Fees			Bank Charges			Filings			Project Management		
	Minimum Fee	Annual Min Per Building	Monthly Min Per Unit	Fees to Maintain Lock Boxes		Maintain Building Checking Account		Per Unit Charge	Included in Mgmt Fee	Additional Flat Fee	Fee Charged	Fee Method
				Building Pays	Included in Mgmt Fee	Building Pays	Included in Mgmt Fee					
<b>AKAM Associates</b>	None						A C D E	B F		Yes	Sliding scale	
<b>Alexander Wolf &amp; Company</b>	None					•	A B C D E F			Yes	Sliding scale	
<b>Andrea Bunis Management</b>	Annual	\$25,000			•	•	A		B C D E F	Yes	Sliding scale	
<b>Andrews Building Corporation</b>	None			•		•	A B C D E F			Yes	Sliding scale	
<b>Argo Real Estate</b>	Annual	\$34,000			•	•	A B C D E F			Yes	Sliding scale	
<b>Blue Woods Management Group</b>	Annual	\$20,000			•		A B C D E F			No		
<b>Buchbinder &amp; Warren</b>	Annual	\$30,000			•	•			A B C D E F	Yes	% of job cost	
<b>Carlton Management</b>	Annual	\$12,000	\$1,000		•		A	B C D E F		No		
<b>Century</b>	None				•	•	A C D E	B F		No		
<b>Charles H. Greenthal Management</b>	Annual	\$50,000	N/A		•	•	A C D E F	B		Yes	Sliding scale	
<b>Citadel Property Management</b>	Annual	\$12,000				•	A	B C D E F		Yes	% of job cost	
<b>Cooper Square Realty</b>	None						A C D E	B F		Yes	Sliding scale	
<b>Delkap Management</b>	Annual	TBD	TBD			•	A	B C D E F		No		
<b>Excel Bradshaw Management Group</b>	Annual	\$18,000			•	•	A	B C D E F		Yes	% of job cost	
<b>Fairfield Property Services</b>	Annual	\$25,000			•	•	A	B C D E F		Yes	Sliding scale	
<b>Garthchester Realty</b>	Annual	\$24,000			•	•		B C D E F	A	Yes	Sliding scale	
<b>Gerard J. Picaso, Inc.</b>	None				•	•	A B C D E F			No		
<b>Gramatan Management</b>	N/A				•	•	A	B C D E F		No		
<b>Grogan &amp; Associates</b>	Annual	\$20,000			•	•	A B C D E F			Yes	Sliding scale	
<b>Hoffman Management</b>	None				•	•	A		B C D E	No		
<b>H.S.C. Management</b>	None					•	B C D E F	A		No		
<b>Impact Real Estate Management</b>	None				•	•	A B C D E F			No		
<b>Kaled Management</b>	Annual	\$33,000			•	•			A B C D E F	Yes	% of job cost	
<b>Lawrence Properties</b>	Annual	\$30,000			•	•	A B C D	E F		Yes	Sliding scale	
<b>Mark Greenberg Real Estate / MGRE</b>	Annual	\$40,000	\$400		•	•	A B C D E F			Yes	Sliding scale	
<b>Maxwell-Kates, Inc.</b>	N/A	N/A	N/A	•		•	A B C D E F			N/A		
<b>Merlot Management</b>	Annual	\$7,200				•		A	B C D E F	No		
<b>Midboro Management</b>	Annual	\$36,000			•	•	A C D E	B F		Yes	Sliding scale	
<b>New Bedford Management</b>	Annual	\$18,000		•		•	A C E	B D F		No		
<b>Orsid Realty</b>	Annual	\$45,000			•	•	A B C D E F			Yes	Sliding scale	
<b>Pride Property Management</b>	Annual	\$25,000			•	•		A B C D E F		No		
<b>Rudd Realty Management</b>	Annual	\$36,000			•	•			A B C D E F	No		
<b>S.A.M. Management</b>	None				•	•	A		B C D E	No		
<b>Sandra Greer Real Estate</b>	Annual	\$18,000				•	A B C D E F			Yes	Sliding scale	
<b>Siren Management</b>	Yes	\$15,000			•	•	C D F	A B		No		
<b>Stillman Property Management</b>	Annual	\$20,000			•	•	A B C D	E F		Yes	Sliding scale	
<b>TKR Property Services</b>	Annual	\$12,000	\$1,000		•	•	A C D E	B F		No		
<b>Tudor Realty Services</b>	Annual	\$45,000			•	•	A B C D E F			No		
<b>Veritas Property Management</b>	Annual	\$15,000				•	A	B F	C D E	Yes	Sliding scale	
<b>Vintage Real Estate Services</b>	Annual	\$18,000			•	•	A B C D E	F		No		
<b>Weber-Farhat Realty Management</b>	Annual	\$12,000				•	A B C D E F			Yes	Sliding scale	

**KEY**

A = 1098 Forms B = Smoke Detector C = Window Guard Notification Letters D = Fire Safety Plan Notices E = Lead Paint Notices F = Carbon Monoxide Detector Notices

# ENERGY BENCHMARKING FILING (LOCAL LAW 84)



## Company

	2012 Benchmarking Filing	2013 Benchmarking Filing	Benchmarking Charge Per Property
<b>AKAM Associates</b>	Outside Firm	Outside firm	
<b>Alexander Wolf &amp; Company</b>	Outside firm	Outside firm	
<b>Andrea Bunis Management</b>	Outside firm	Outside firm	
<b>Andrews Building Corporation</b>	Outside firm	Outside firm	\$250
<b>Argo Real Estate</b>	Outside firm	Outside firm	\$700
<b>Blue Woods Management Group</b>	In-house	In-house	\$500
<b>Buchbinder &amp; Warren</b>	Outside firm	Outside firm	
<b>Carlton Management</b>	Outside firm	Outside firm	
<b>Century</b>	In-house	Outside firm/In-house	\$500
<b>Charles H. Greenthal Management</b>	Outside firm	Outside firm	N/A
<b>Citadel Property Management</b>	In-house	In-house	\$1,000
<b>Cooper Square Realty</b>	In-house	In-house	
<b>Delkap Management</b>	In-house	In-house	\$10 per unit
<b>Excel Bradshaw Management Group</b>	Outside firm	Outside firm	\$0
<b>Fairfield Property Services</b>	Outside firm	Outside firm	
<b>Garthchester Realty</b>	Outside firm	Outside firm	
<b>Gerard J. Picaso, Inc.</b>	Outside firm	Outside firm	
<b>Gramatan Management</b>	N/A	N/A	
<b>Grogan &amp; Associates</b>	Outside firm	Outside firm	
<b>Hoffman Management</b>	Outside firm	Outside firm	
<b>H.S.C. Management</b>	Outside firm	Outside firm	
<b>Impact Real Estate Management</b>	Outside firm	Outside firm	
<b>Kaled Management</b>	Outside firm	Outside firm	
<b>Lawrence Properties</b>	Outside firm	Outside firm	Approx. \$600.00
<b>Mark Greenberg Real Estate / MGRE</b>	Outside firm	Outside firm	
<b>Maxwell-Kates, Inc.</b>	In-house	In-house	N/A
<b>Merlot Management</b>	Outside firm	Outside firm	
<b>Midboro Management</b>	Outside firm	Outside firm	
<b>New Bedford Management</b>	In-house	In-house	\$600
<b>Orsid Realty</b>	In-house	In-house	\$500
<b>Pride Property Management</b>	In-house	In-house	Varies per property
<b>Rudd Realty Management</b>	Outside firm	Outside firm	
<b>Sandra Greer Real Estate</b>	Outside firm	Outside firm	
<b>Siren Management</b>	Outside firm	Outside firm	\$350
<b>Stillman Property Management</b>	Outside firm	Outside firm	
<b>TKR Property Services</b>	Outside firm	Outside firm	
<b>Tudor Realty Services</b>	In-house	In-house	\$0
<b>Veritas Property Management</b>	Outside firm	Outside firm	
<b>Vintage Real Estate Services</b>	Outside firm	Outside firm	
<b>Weber-Farhat Realty Management</b>	Outside firm	Outside firm	

# PROFILES: Manager Salaries, Gender, and Other Stats 2013

Company	Management Personnel					Management Compensation & Benefits		
	Principal Managers	Female Managers	Male Managers	Hired	Fired	Average Entry Level Salary	Average Senior Level Salary	Employee Benefits
AKAM Associates	Yes	14	20	2	1	\$56K - \$75K	\$96K - \$130K	A B C D E F G
Alexander Wolf & Company	Yes	0	9	0	1	\$56K - \$75K	\$66K - \$95K	A B C D E I
Andrea Bunis Management	Yes			1	0	\$56K - \$75K	\$96K - \$130K	A C E F G H
Andrews Building Corporation	No	18	23	2	0	N/A	N/A	A D E
Argo Real Estate	No	7	10	2		\$56K - \$75K	\$96K - \$130K	A B D E F G
Blue Woods Management Group	Yes		6	1	0	\$36K - \$55K	\$66K - \$95K	A B D E
Buchbinder & Warren	No	8	5	1	1	\$56K - \$75K	\$66K - \$95K	A C D E G
Carlton Management	Yes	1	5			\$56K - \$75K	\$66K - \$95K	A B D E
Century	Yes	3	15	0	0	\$36K - \$55K	\$131K - \$150K	A B C D E F G H
Charles H. Greenthal Management	Yes	N/A	N/A	4	1	N/A	N/A	N/A
Citadel Property Management	Yes	1	4	2		\$36K - \$55K	\$66K - \$95K	A C
Cooper Square Realty	No	75	70			\$56K - \$75K	Over \$151K	A B C D E F G
Delkap Management	Yes	4	2	1	1	\$36K - \$55K	\$66K - \$95K	B D E H
Excel Bradshaw Management Group	Yes	1	6	1	0	\$56K - \$75K	\$96K - \$130K	A E F I
Fairfield Property Services	No	11	10	1	1	\$76K - \$95K	\$96K - \$130K	A B C D E F H
Garthchester Realty	Yes	1	7	0	0	\$56K - \$75K	\$96K - \$130K	A B C E H
Gerard J. Picaso, Inc.	Yes	2	8			N/A	N/A	A B C D E F G
Gramatan Management	Yes	2	8	2	0	N/A	N/A	A B D E G H
Grogan & Associates	Yes	0	4	1		\$56K - \$75K	\$66K - \$95K	A B C D E
Hoffman Management	Yes	0	4	0	0	\$56K - \$75K	Over \$151K	N/A
H.S.C. Management	Yes	2	7	1	0	\$36K - \$55K	\$96K - \$130K	A B E F G
Impact Real Estate Management	Yes	6	5	3	0	\$56K - \$75K	\$66K - \$95K	A B E G H
Kaled Management	No	2	5	0	0	\$36K - \$55K	\$66K - \$95K	A B C D E F G H
Lawrence Properties	No	11	2	1	0	\$56K - \$75K	\$66K - \$95K	A B C D E G
Mark Greenberg Real Estate / MGRE	Yes	1	11	1		\$56K - \$75K	\$96K - \$130K	A B E G
Maxwell-Kates, Inc.	Yes	10	19	2	1	\$36K - \$55K	\$131K - \$150K	A B C D E F G H
Merlot Management	Yes	5		0	0	\$36K - \$55K	\$96K - \$130K	D G
Midboro Management	Yes	10	8	0	0	N/A	N/A	A B C D E F
New Bedford Management	Yes					\$36K - \$55K	\$66K - \$95K	A B D E F
Orsid Realty	Yes	5	19	2	1	\$56K - \$75K	Varies, depending on experience	A B C D E F G
Pride Property Management	Yes	2	5			\$36K - \$55K	\$96K - \$130K	A D E F G
S.A.M. Management	Yes	0	4	0	0	\$56K - \$75K	Over \$151K	N/A
Sandra Greer Real Estate	Yes	2	2	none	0	\$36K - \$55K	\$96K - \$130K	D I
Siren Management	Yes	0	4	0	0	\$56K - \$75K	\$131K - \$150K	A C E
Stillman Property Management	Yes	7	18	3		\$56K - \$75K	\$66K - \$95K	A B C D E I
TKR Property Services	Yes	0	9	2	0	\$36K - \$55K	\$66K - \$95K	A B C D E F G
Tudor Realty Services	No	7	10	0	0	\$36K - \$55K	\$96K - \$130K	A B E F
Veritas Property Management	Yes	3	5	1	1	\$36K - \$55K	\$66K - \$95K	A D E H I
Vintage Real Estate Services	Yes	2	3	1	0	\$56K - \$75K	\$66K - \$95K	A B D E H
Weber-Farhat Realty Management	Yes	1	2	0	0	\$56K - \$75K	Over \$151K	G

**KEY**  
**A** = Medical  
**B** = Retirement  
**C** = Life Insurance  
**D** = Disability Insurance  
**E** = Cell Phone  
**F** = PDAs  
**G** = Comp Time  
**H** = Car  
**I** = Other

# RESIDENT TRANSACTIONS: Options and Fees

Company	Maintenance Payment Options				Transfer Agent	Fees to Process Sales Applications, Financing, Transfers, Sublets, Alteration Plan Review					
	Send To	Automatic Debit	Pay Online	Charge Card		Application Fee	Financing Fee	Transfer Fee	Other Fees	Sublet Application Fee	Alteration Plan Review Fee
<b>AKAM Associates</b>	Bank Lock Box	Yes	Yes	Yes	Yes	N/A	N/A	N/A		N/A	\$450
<b>Alexander Wolf &amp; Company</b>	Mgmt Office	Yes	Yes	Yes	-	Varies	Varies	Varies		Varies	\$300
<b>Andrea Bunis Management</b>	Bank Lock Box	Yes	Yes	No	Yes	\$350	\$250	\$600		\$350	\$250
<b>Andrews Building Corporation</b>	Bank Lock Box	Yes	Yes	No	No	\$700	\$350	N/A		\$500	\$250
<b>Argo Real Estate</b>	Bank Lock Box	Yes	Yes	-	Yes	\$650	\$450	\$1,000		\$650	\$300
<b>Blue Woods Management Group</b>	Bank Lock Box	Yes	Yes	No	Yes	\$400-\$600	\$300-\$500	\$500-\$600		\$400-\$500	\$300-\$400
<b>Buchbinder &amp; Warren</b>	Bank Lock Box	Yes	Yes	-	Yes	\$0	\$250	\$800		\$450	\$500
<b>Carlton Management</b>	Bank Lock Box	Yes	Yes	Yes	Yes	\$500	\$300	\$600		\$500	\$500
<b>Century</b>	Bank Lock Box	Yes	Yes	-	Yes	\$500	250-450	\$700		\$500	\$350
<b>Charles H. Greenthal Management</b>	Bank Lock Box	Yes	Yes	Yes	Yes	N/A	N/A	N/A		N/A	N/A
<b>Citadel Property Management</b>	Mgmt Office	Yes	Yes	Yes	Yes	\$350	\$350	\$1,000		\$350	\$200
<b>Cooper Square Realty</b>	Bank Lock Box	Yes	Yes	No	Yes	N/A	N/A	N/A	N/A	N/A	N/A
<b>Delkap Management</b>	Mgmt Office	Yes	Yes	No	Yes	\$350	\$100	\$500	Credit Check \$70	\$350	\$100
<b>Excel Bradshaw Management Group</b>	Bank Lock Box	Yes	Yes	Yes	Yes	\$450	\$250	\$450		\$250	\$250
<b>Fairfield Property Services</b>	Bank Lock Box	Yes	Yes	No	Yes	\$450	\$250	\$800		\$450	\$0
<b>Garthchester Realty</b>	Bank Lock Box	Yes	No	No	Yes	\$300	\$75	\$450		\$300	\$0
<b>Gerard J. Picaso, Inc.</b>	Bank Lock Box	Yes	Yes	No	Yes	\$350	\$250	\$650		\$350	\$350
<b>Gramatan Management</b>	Bank Lock Box	Yes	Yes	No	Yes	\$300	N/A	N/A		\$300	\$0
<b>Grogan &amp; Associates</b>	Bank Lock Box	Yes	Yes	Yes	Yes	\$450	\$450	\$450	Recognition Fee \$300	\$450	\$450
<b>Hoffman Management</b>	N/A	No	No	No	Yes	\$450	\$400	\$850		\$450	\$600
<b>H.S.C. Management</b>	Mgmt Office	Yes	Yes	No	No	\$100-\$250	\$50-\$150	N/A		\$50-\$250	\$0
<b>Impact Real Estate Management</b>	Bank Lock Box	Yes	Yes	Yes	Yes	\$500	\$0	\$500		\$500	\$0
<b>Kaled Management</b>	Bank Lock Box	Yes	Yes	No	Yes	\$500	\$200	\$450		\$450	N/A
<b>Lawrence Properties</b>	Bank Lock Box	Yes	Yes	Yes	Yes	\$250	\$250	\$400		\$300	\$0
<b>Mark Greenberg Real Estate / MGRE</b>	Bank Lock Box	Yes	Yes	No	Yes	\$500	\$300	\$600		\$450	\$500
<b>Maxwell-Kates, Inc.</b>	Bank Lock Box	Yes	Yes	-	Yes	N/A	N/A	N/A		N/A	N/A
<b>Merlot Management</b>	Mgmt Office	Yes	No	No	Yes	\$350	\$300	\$600	\$300	\$400	\$250
<b>Midboro Management</b>	Bank Lock Box	Yes	Yes	No	Yes	\$350	\$250	\$700		\$350	\$350
<b>New Bedford Management</b>	Bank Lock Box	Yes	Yes	No	Yes	\$450	\$250	\$250		\$250	\$100
<b>Orsid Realty</b>	Bank Lock Box	Yes	Yes	No	Yes	\$600	\$300	\$600		\$400	min of \$200
<b>Pride Property Management</b>	Bank Lock Box	Yes	Yes	Yes	Yes	\$425	\$200	\$675		\$425	\$200
<b>Rudd Realty Management</b>	Bank Lock Box	Yes	Yes	Yes	Yes	\$400-\$650	\$300	\$750	Credit Check \$100	\$300	\$500-\$750
<b>Sandra Greer Real Estate</b>	Mgmt Office	No	Yes	No	Yes	\$250-\$450	150-300	\$600		\$150-\$300	\$500 and up
<b>Siren Management</b>	Bank Lock Box	No	Yes	No	Yes	\$350-\$450	\$0	\$600-\$700		\$350-\$450	\$150
<b>Stillman Property Management</b>	Bank Lock Box	Yes	Yes	No	Yes	\$150	\$150	\$500		\$400	\$100
<b>TKR Property Services</b>	Bank Lock Box	Yes	Yes	Yes	Yes	\$250	\$100	\$100		\$250	\$0
<b>Tudor Realty Services</b>	Bank Lock Box	Yes	No	No	Yes	\$750	\$300	\$750		\$600	\$250
<b>Veritas Property Management</b>	Mgmt Office	Yes	Yes	No	No	\$200-\$300	\$100	\$500		\$150-\$250	\$150-\$300
<b>Vintage Real Estate Services</b>	Bank Lock Box	Yes	Yes	No	Yes	\$350	\$250	\$600	Credit Report \$50	\$350 + credit	\$250
<b>Weber-Farhat Realty Management</b>	Mgmt Office	Yes	Yes	Yes	Yes	N/A	N/A	N/A		N/A	N/A

# TECH SAVVY

Company	Time Spent to Communicate with Clients				Website			
	Phone	Email	Texting	Face to Face	Website	Primary Use	Special Log-In for Residents and Boards	Information Accessible Upon Log-In
AKAM Associates	35%	40%	0%	25%	Yes	Company Branding, Real Estate Brokerage	Yes	A B C D E
Alexander Wolf & Company	30%	40%	5%	20%	Yes	Company Branding	Yes	A
Andrea Bunis Management	50%	90%	10%	50%	Yes	Company Branding	Yes	A B C D E
Andrews Building Corporation	10%	70%	2%	18%	Yes	Company Branding	Yes	A B C
Argo Real Estate	25%	70%	0%	5%	Yes	Company Branding, Real Estate Brokerage	Yes	A B C
Blue Woods Management Group	20%	70%	0%	10%	Yes	Company Branding	Yes	A B D
Buchbinder & Warren	30%	55%	0%	15%	Yes	Company Branding, Real Estate Brokerage	No	-
Carlton Management	10%	85%	0%	5%	Yes	Company Branding	Yes	A B C
Century	20%	70%	0%	10%	Yes	Company Branding	Yes	A B D
Charles H. Greenthal Management	40%	50%	0%	10%	Yes	Company Branding, Real Estate Brokerage	Yes	A D E
Citadel Property Management	40%	45%	5%	10%	Yes	Company Branding, Real Estate Brokerage	Yes	A B C
Cooper Square Realty	35%	55%	0%	10%	Yes	Company Branding	Yes	A B C D E
Delkap Management	100% (President)	80% (Agent)	0%	20%	No	-	-	-
Excel Bradshaw Management Group	10%	65%	5%	20%	Yes	Company Branding	Yes	A B C D E
Fairfield Property Services	25%	50%	5%	20%	Yes	Company Branding, Real Estate Brokerage	No	-
Garthchester Realty	25%	50%	0%	25%	Yes	Company Branding, Real Estate Brokerage	No	-
Gerard J. Picaso, Inc.	45%	45%	0%	10%	Yes	Company Branding	No	-
Gramatan Management	N/A	N/A	N/A	N/A	Yes	Company Branding, Real Estate Brokerage	No	-
Grogan & Associates	40%	50%	0%	10%	Yes	Company Branding, Real Estate Brokerage	No	-
Hoffman Management	10%	75%	0%	15%	In Development	-	-	-
H.S.C. Management	25%	60%	5%	10%	Yes	Company Branding	Yes	-
Impact Real Estate Management	25%	30%	10%	35%	Yes	Company Branding, Real Estate Brokerage	No	-
Kaled Management	25%	40%	5%	30%	Yes	Company Branding, Real Estate Brokerage	Yes	A B C D
Lawrence Properties	15%	15%	5%	65%	Yes	Company Branding	Yes	A B C D E
Mark Greenberg Real Estate / MGRE	25%	40%	0%	35%	Yes	Company Branding	Yes	A B C D E
Maxwell-Kates, Inc.	20%	75%	0%	5%	Yes	Company Branding	Yes	A D
Merlot Management	20%	75%	0%	5%	Yes	Company Branding	No	-
Midboro Management	25%	55%	0%	20%	Yes	Company Branding, Real Estate Brokerage	Yes	A B C D E
New Bedford Management	50%	30%	1%	19%	Yes	Company Branding	Yes	A B C
Orsid Realty	20%	60%	0%	20%	Yes	Company Branding, Real Estate Brokerage	Yes	A B C D E
Pride Property Management	5%	70%	0%	25%	Yes	Company Branding	Yes	A D E
Rudd Realty Management	20%	65%	0%	15%	Yes	Company Branding, Real Estate Brokerage	Yes	A B C D E
Sandra Greer Real Estate	10%	30%	10%	50%	Yes	Company Branding, Real Estate Brokerage	No	-
Siren Management	8%	70%	2%	10%	Yes	Company Branding	Yes	C D
Stillman Property Management	30%	40%	0%	30%	Yes	Company Branding, Real Estate Brokerage	Yes	A D
TKR Property Services	40%	40%	10%	10%	Yes	Company Branding	Yes	D
Tudor Realty Services	40%	40%	0%	20%	Yes	Company Branding, Real Estate Brokerage	Yes	A B C D E
Veritas Property Management	20%	60%	0%	20%	Yes	Company Branding, Real Estate Brokerage	Yes	C D
Vintage Real Estate Services	40%	50%	0%	10%	No	-	-	-
Weber-Farhat Realty Management	20%	75%	0%	5%	Yes	Company Branding	Yes	A B D

## KEY

**A** = Documents and Forms **B** = Building Financial Information (Audited Statements, Tax Deduction Letters, etc.)  
**C** = Current Financial Information for Building (Board only) **D** = Staff Contact Information **E** = Building Newsletters