

ALL OVER THE MAP: WHO'S MANAGING WHAT AND WHERE

COMPANY	BUSINESS PROFILE						CO-OP/CONDOS PROPERTIES BY SIZE					LOCATION OF PROPERTIES										CO-OP/CONDO GAINS/LOSSES			
	YEARS IN BUSINESS	PROPERTIES	UNITS	RESIDENTIAL RENTAL PROPERTIES	COMMERCIAL PROPERTIES	MANAGES OWN RESIDENTIAL PROPERTIES	UNDER 30 UNITS	31-100 UNITS	101-200 UNITS	201-300 UNITS	OVER 300 UNITS	MANHATTAN	BROOKLYN	BRONX	QUEENS	STATEN ISLAND	WESTCHESTER COUNTY	MASSAU COUNTY	WESTERN SUFFOLK COUNTY	EASTERN SUFFOLK COUNTY	NEW JERSEY	OTHER REGION	PROPERTIES ADDED TO PORTFOLIO	UNITS ADDED TO PORTFOLIO	LOST/RESIGNED PROPERTIES
AKAM Associates	33	162	31,000	0	0	No	13	38	36	42	33	142	10	0	10	0	0	0	0	0	0	0	12	3,800	1
Alexander Wolf & Company	52	90	8,105	5	0	No	14	54	17	3	2	15	0	0	7	0	1	47	6	14	0	0	9	1,468	2
All Area Realty Services	33	89	11,000	0	0	No	6	39	19	12	13	20	7	4	54	0	0	4	0	0	0	0	14	3,600	6
Away Realty Management	25	29	1,180	2	1	No	19	3	7	0	0	1	27	0	0	0	0	0	0	0	1	0	3	137	0
Buchbinder & Warren	57	57	50,000	62	1		21	34	2	0	0	57	0	0	0	0	0	0	0	0	0	0	0	0	0
CFA Management	31	60	1,000	3	0	No	50	10	0	0	0	60	0	0	0	0	0	0	0	0	0	0	1	10	1
Crystal Real Estate Management	0.5	4	209	0	0	No	1	3	0	0	0	3	0	0	1	0	0	0	0	0	0	0	4	209	0
Delkap Management,	22	49	4,000	1	0	No	16	12	16	1	4	0	3	0	37	0	0	8	0	0	0	0	2	110	1
Excel Bradshaw Management Group	19	44	3,000	2	0	No	15	22	9	0	0	13	10	2	14	2	0	6	0	0	0	0	13	400	3
Fairfield Properties	42	63	8,418	80	14	Yes	0	28	20	11	4	0	0	0	3	0	0	13	41	6	0	0	5	747	0
Finger Management	9	51	1,820	17	12	No	24	27	0	0	0	39	1	11	0	0	0	0	0	0	0	0	7	196	1
FirstService Residential	30	525	78,000	100	0	No	144	161	115	41	64	262	140	32	81	2	1	4	1	1	0	1	0	0	0
Garthchester Realty	34	61	7,000	2	0	No	8	31	17	5	0	0	0	11	4	0	45	0	0	0	0	1	6	435	2
Gramatan Management	26	77	6,500	11	1	No	20	40	15	0	2	0	0	5	0	0	83	0	0	0	0	0	9	700	4
H.S.C. Management	38	120	4,200	31	2	Yes	97	16	5	2	0	86	10	20	0	0	4	0	0	0	0	0	4	185	4
Hoffman Management	27	55	3,500	4,500	0	Yes*	10	24	15	3	3	55	0	0	0	0	0	0	0	0	0	0	7	200	0
Impact Real Estate Management	18	82	4,500	6	5	No	22	38	11	13	5	17	28	9	26	6	4	3	0	0	0	0	14	875	2
Jordan Cooper	19	45	3,000	6	2	Yes																	4	0	0
Kaled Management	93	29	3,186	29	4	Yes	1	13	11	3	1	2	0	0	24	0	0	2	1	0	0	0	1	223	1
Lovett Group	30	75	12,000	0	0		2	18	25	20	10	22	3	0	50	0	0	0	0	0	0	0	0	0	0
Majestic property Management	40	14	1,200	4	130	No	2	7	3	0	1	9	0	0	2	0	0	1	0	1	0	1	1	48	0
Maxwell-Kates	29	168	16,048	5	2		24	60	49	23	12	146	12	3	5	2	0	0	0	0	0	0	11	1,010	2
MD ² Property Group	0.5	3	24	11	0	Yes	3	0	0	0	0	2	1	0	0	0	0	0	0	0	0	0	3	24	0
Merlot Management	17	35	750	1	0	No	29	6	0	0	0	35	0	0	0	0	0	0	0	0	0	0	1	9	1
MGRE/Mark Greenberg Real Estate	35	46	7,700	24	20	Yes	0	12	17	11	6	19	2	2	17	1	0	5	0	0	0	0	6	1,100	1
Midboro Management	52	98	12,094	0	7	No	8	64	12	7	7	89	2	4	3	0	0	0	0	0	0	0	8	1,327	1
New Bedford Management	30	120	8,500	17	10	No	24	88	21	5	7	60	53	15	16	1	0	0	0	0	0	0	10	1,000	1
Orsid Realty	60	113	12,837	13	0	No	6	63	31	5	8	98	2	1	12	0	0	0	0	0	0	0	8	773	1
Pride Property Management	23	36	4,255	0	0		1	13	17	4	1	32	3	1	0	0	0	0	0	0	0	0	0	0	0
Prime Locations	27	45	5,000	3	3	No	0	19	20	2	4	1	0	10	0	0	34	0	0	0	0	0	5	392	1
Rudd Realty Management	31	45	6,400	30	4	12	6	14	22	3	0	46	0	0	0	0	0	0	0	0	0	0	6	500	2
Sandberg Management	20	63	1,350	0	0	No	50	13	0	0	0	61	2	0	0	0	0	0	0	0	0	0	5	100	2
Sandra Greer Real Estate	45	20	450	20	0	No	30	10	0	0	0	39	1	0	0	0	0	0	0	0	0	0	1	11	0
Siren Management	22	25	1,700	11	1	No	11	12	2	0	0	21	1	0	0	0	0	3	0	0	0	0	3	46	1
Stillman Property Management	40	108	10,500	105	3	Yes	5	52	37	6	5	1	0	6	0	0	91	0	0	0	0	6	10	1,000	3
The Ferrara Management Group	3	31	3,400	3	0	No	2	20	7	1	1	0	0	3	1	0	27	0	0	0	0	0	10	1,025	0
TKR Property Services	27	70	5,000	8	5	No	10	20	32	6	2	10	43	0	10	2	0	0	0	0	5	0	3	200	2
Tudor Realty Services	25	98	11,790	0	0	No	5	55	26	7	5	82	13	3	0	0	0	0	0	0	0	0	4	470	0
Vanderbilt Property Management	30	22	1,381	21	2	Yes	0	21	0	0	0	13	0	0	6	0	0	3	0	0	0	0	1	36	0
Veritas Property Management	9	92	3,600	15	0	No	52	36	3	1	0	59	1	31	1	0	0	0	0	0	0	0	12	300	2
Vintage Real Estate Services	18	21	2,385	5	0	No	2	13	3	1	2	8	6	4	3	0	0	0	0	0	0	0	1	175	0
Weber-Farhat Realty Management	29	24	566	23	3	No	18	6	0	0	0	24	0	0	0	0	0	0	0	0	0	0	2	42	1

*Not include in these numbers

PROFILES: MANAGER SALARIES, GENDER, AND OTHER STATS

2016

COMPANY	PERSONNEL						COMPENSATION		BENEFITS									
	PRINCIPAL MANAGERS	FULL-TIME EMPLOYEES	FEMALE MANAGERS	MALE MANAGERS	HIRED 2015	FIRED 2015	ENTRY-LEVEL SALARY	SENIOR LEVEL SALARY	MEDICAL	DENTAL	RETIREMENT	LIFE INSURANCE	DISABILITY INSURANCE	CELL PHONE/DATA	TABLET (IPAD OR OTHER)	COMPENSATORY TIME	CAR	OTHER
AKAM Associates	Yes	145	22	27	5	1	\$76K - \$95K	\$131k - \$150k	•	•	•	•	•	•	•			
Alexander Wolf & Company	Yes	29	4	7	3	0	\$36K - \$55K	\$66k - \$95k	•	•	•	•	•	•	•			
All Area Realty Services	No	31	4	14	2	0	\$76K - \$95K	\$96k - \$130k	•	•			•	•				•
Away Realty Management	Yes	16	2	2	0	0	\$36K - \$55K	\$66k - \$95k	•				•					
Buchbinder & Warren	No	38	8	6	0	0	\$56K - \$75K	\$96k - \$130k	•	•		•	•	•		•		
CFA Management	Yes	7	3	0	0	0	\$36K - \$55K	\$66k - \$95k	•		•		•	•				
Crystal Real Estate Management	Yes	2	2	0	0	0	\$56K - \$75K	\$66k - \$95k	•				•	•	•			
Delkap Management	Yes	15	5	1	1	0	\$36K - \$55K	\$66k - \$95k			•			•		•		
Excel Bradshaw Management Group	Yes	19	1	7	0	0	\$36K - \$55K	\$96k - \$130k	•					•				•
Fairfield Properties	Yes	290	19	11	5	0	\$76K - \$95K	\$131k - \$150k	•	•	•	•	•	•	•	•	•	•
Finger Management	Yes	16	1	6	2	0	\$36K - \$55K	\$66k - \$95k	•		•			•				•
FirstService Residential	No	410	78	75	0	0	\$56K - \$75K	\$131k - \$150k	•	•		•	•	•		•		
Garthchester Realty	Yes	24	2	6	0	0	\$56K - \$75K	\$96k - \$130k	•		•	•		•	•		•	•
Gramatan Management	Yes	20	2	10	0	0	\$36K - \$55K	\$66k - \$95k	•		•		•	•			•	
H.S.C. Management	Yes	30	3	9	1	0	\$36K - \$55K	\$96k - \$130k	•		•			•				•
Hoffman Management	Yes	17	0	6	1	0	\$36K - \$55K	\$66k - \$95k	•	•	•			•				
Impact Real Estate Management	No	19	4	6	2	0	\$36K - \$55K	\$96k - \$130k	•					•	•	•	•	
Jordan Cooper	Yes	12	0	0	0	0			•		•	•	•	•	•	•	•	
Kaled Management	Yes	40	2	4	0	0	\$36K - \$55K	\$66k - \$95k	•		•	•	•	•	•	•	•	
Lovett Group	Yes	50	0	0	2	0	\$36K - \$55K	\$96k - \$130k	•	•	•	•	•	•				
Majestic Property Management	No	15	1	2	0	0	\$56K - \$75K	Over \$151k	•		•	•	•	•			•	
Maxwell-Kates	Yes	91	14	24	4	1	\$76K - \$95K	Over \$151k	•	•	•	•	•	•	•	•	•	
MD ² Property Group	0	2	1	1	0	0												
Merlot Management	Yes	4	4	1	0	0	\$36K - \$55K	\$66k - \$95k								•		
MGRE/Mark Greenberg Real Estate	Yes	37	3	11	2	0	\$56K - \$75K	\$96k - \$130k	•	•	•		•	•				•
Midboro Management	Yes	56	14	9	3	1			•	•	•	•	•	•	•			
New Bedford Management	No	49	0	0	0	0	\$56K - \$75K	\$66k - \$95k	•	•	•		•	•				
Orsid Realty	Yes	68	8	23	3	1	Varies	Varies	•	•	•	•	•	•	•			
Pride Property Management	Yes	13	2	5	0	0	\$36K - \$55K	\$96k - \$130k	•		•		•	•	•		•	
Prime Locations	No	25	3	5	1		\$56K - \$75K	\$66k - \$95k	•		•		•	•				
Rudd Realty Management	Yes	46	3	6	3	1	\$56K - \$75K	\$131k - \$150k	•	•	•	•		•				
Sandberg Management	Yes	10	4	2	1	1	\$56K - \$75K	\$66k - \$95k	•		•		•	•				
Sandra Greer Real Estate	Yes	5	3	2	0	0	\$36K - \$55K	\$96k - \$130k					•					•
Siren Management	Yes	10	0	4	0	0	\$56K - \$75K	Over \$151k	•			•	•	•		•		•
Stillman Property Management	Yes	51	10	15	2	0	\$56K - \$75K	\$66k - \$95k	•	•				•		•		•
The Ferrara Management Group	Yes	12	3	3	3	0	\$56K - \$75K	\$66k - \$95k	•	•				•		•		
TKR Property Services	Yes	20	0	7	0	0	\$36K - \$55K	\$66k - \$95k	•	•	•	•	•	•	•	•		
Tudor Realty Services	No	56	8	9	2	0	\$36K - \$55K	\$96k - \$130k	•	•	•	•	•	•				
Vanderbilt Property Management	Yes	10	7	3	1	1	\$36K - \$55K	\$46k - \$65k	•		•		•	•			•	
Veritas Property Management	Yes	18	3	5	3	2	\$50K - \$60K	\$70K - \$100K	•				•	•			•	•
Vintage Real Estate Services	Yes	7	1	4	1	0	\$36K - \$55K	\$66k - \$95k	•	•	•		•					
Weber-Farhat Realty Management	Yes	6	1	2	0	0	\$56K - \$75K	Over \$151k	•					•				

MANAGEMENT: FEES AND EXTRA CHARGES

COMPANY	MANAGEMENT FEES			LOCK BOXES		BANK CHARGES		FILINGS							PROJECT MANAGEMENT FEE
	MINIMUM FEE	ANNUAL MINIMUM PER BUILDING	MONTHLY MINIMUM PER UNIT	BUILDING PAYS	INCLUDED	BUILDING PAYS	INCLUDED	1098 FORMS	SMOKE DETECTOR	WINDOW GUARD	FIRE SAFETY PLAN NOTICES	LEAD PAINT NOTICES	CARBON MONOXIDE DETECTOR NOTICES	ENERGY BENCHMARKING RESULTS	
AKAM Associates	None							PUC	INC	PUC	PUC	PUC	INC	ADD	Sliding scale
Alexander Wolf & Company	None				•		•	PUC	PUC	PUC	PUC	PUC	PUC	PUC	Sliding scale
All Area Realty Services	Monthly		\$350-400		•	•		PUC	PUC	PUC	PUC	PUC	INC	PUC	% of job cost
Away Realty Management	None					•		INC	INC	ADD	ADD	ADD	INC	ADD	% of job cost
Buchbinder & Warren	Annual	\$35,000			•	•		ADD	ADD	ADD	ADD	ADD	ADD	INC	% of job cost
CFA Management	Annual	\$14,400				•		ADD	INC	INC	INC	INC	INC	INC	None
Crystal Real Estate Management	None					•		PUC	PUC	PUC	PUC	PUC	PUC	ADD	% of job cost
Delkap Management	Annual	TBD	TBD				•	PUC	INC	INC	INC	INC	INC	ADD	None
Excel Bradshaw Management Group	Annual	\$24,000		•		•		PUC	PUC	PUC	PUC	PUC	PUC	PUC	None
Fairfield Properties	Annual	\$30,000			•		•	PUC	INC	INC	INC	INC	INC	ADD	Sliding scale
Finger Management	Annual	\$15,000					•		PUC	PUC	PUC	PUC	PUC		Sliding scale
FirstService Residential	None							PUC	PUC	PUC	PUC	PUC	PUC	ADD	Sliding scale
Garthchester Realty	Annual	\$22,000			•	•		ADD	INC	INC	INC	INC	INC	ADD	Sliding scale
Gramatan Management	Monthly		\$27.50		•		•	PUC	INC	INC	INC	INC	INC	ADD	Sliding scale
H.S.C. Management	Yes					•		INC	PUC	PUC	PUC	PUC	PUC	PUC	None
Hoffman Management	None				•	•		PUC	ADD	ADD	ADD	ADD	ADD	ADD	None
Impact Real Estate Management	None				•		•	PUC	PUC	PUC	PUC	PUC	PUC	INC	None
Jordan Cooper	Annual	\$9,000				•		PUC	PUC	PUC	PUC	PUC	PUC	PUC	None
Kaled Management	Annual	\$33,000			•		•	ADD	ADD	ADD	ADD	ADD	ADD	ADD	% of job cost
Lovett Group	Annual	\$30,000			•	•		PUC		PUC	PUC	PUC		PUC	
Majestic Property Management	None				•		•	INC	INC	INC	INC	INC	INC	INC	% of job cost
Maxwell-Kates	None			•		•		PUC	PUC	PUC	PUC	PUC	PUC	ADD	None
MD ² Property Group	Annual	\$10,000					•								
Merlot Management	Monthly		\$900				•	INC	ADD	ADD	ADD	ADD	ADD	ADD	None
MGRE/Mark Greenberg Real Estate	Annual	\$45,000			•		•	PUC	PUC	PUC	PUC	PUC	PUC	ADD	Sliding scale
Midboro Management	Annual	\$40,000			•	•		PUC	PUC	PUC	PUC	PUC	PUC	PUC	Sliding scale
New Bedford Management	Annual	\$21,600	\$1,800	•		•		PUC	PUC	PUC	PUC	PUC	PUC	PUC	Sliding scale
Orsid Realty	Annual	\$45,000			•		•	PUC	PUC	PUC	PUC	PUC	PUC	ADD	Sliding scale
Pride Property Management	Annual	\$25,000			•	•		INC	INC	INC	INC	INC	INC	ADD	None
Prime Locations	Annual	\$24,000			•	•		PUC	PUC	PUC	PUC	PUC	PUC	PUC	Sliding scale
Rudd Realty Management	Annual	\$45,000			•		•	PUC	PUC	PUC	PUC	PUC	PUC	ADD	None
Sandberg Management	None				•	•		PUC	PUC	PUC	PUC	PUC	PUC	ADD	None
Sandra Greer Real Estate	Annual	\$18,000				•			PUC	PUC	PUC	PUC	PUC	PUC	% of job cost
Siren Management	Annual	\$15,000			•		•	INC	INC	PUC	PUC	PUC	INC	INC	None
Stillman Property Management	Annual	\$23,000			•		•	PUC	INC	INC	PUC	INC	INC	ADD	Sliding scale
The Ferrara Management Group	None				•		•	PUC	PUC	PUC	PUC	PUC	PUC	PUC	Sliding scale
TKR Property Services	Monthly		\$1,500		•		•	PUC	PUC	PUC	PUC	PUC	PUC	ADD	None
Tudor Realty Services	Annual	\$45,000			•		•	PUC	PUC	PUC	PUC	PUC	PUC	INC	None
Vanderbilt Property Management	Monthly	\$18,000	\$1,500		•		•	PUC	PUC	PUC	PUC	PUC	PUC	INC	% of job cost
Veritas Property Management	Annual	\$20,000			•		•	PUC	INC	ADD	ADD	ADD	INC	ADD	Sliding scale
Vintage Real Estate Services	Annual	\$22,000			•		•	ADD	ADD	ADD	ADD	ADD	ADD	INC	None
Weber-Farhat Realty Management	Annual	\$9,000					•	PUC	PUC	PUC	PUC	PUC	PUC	ADD	None

Key:
PUC = Per Unit Charge
INC = Included in Management Fee
ADD = Additional Flat Fee

RESIDENT TRANSACTIONS: OPTIONS AND FEES

2016

COMPANY	PAYMENT OPTIONS				TRANSFER AGENT SERVICES OFFERED	APARTMENT PURCHASING FEES				OTHER RESIDENT FEES		
	CREDIT CARD	ACH	CHECKS	CHECKS MAIL TO		PURCHASE APPLICATIONS	APARTMENT FINANCING	APARTMENT TRANSFERS	BACKGROUND CHECKS	OWNER REFINANCING	SUBLET APPLICATIONS	ALTERATION PLAN REVIEW
AKAM Associates	Yes	Yes	Yes	Bank Lock Box	Yes							\$500
Alexander Wolf & Company	Yes	Yes	Yes	Bank Lock Box	Yes							\$300
All Area Realty Services	Yes	Yes	Yes	Bank Lock Box	Yes	\$425	\$350	\$750	\$75	\$250	\$375	\$200
Awaye Realty Management	Yes	No	Yes	Management Office	No	\$450	\$0	\$450	\$50	\$450	\$450	
Buchbinder & Warren	No	Yes	Yes	Management Office	Yes	\$350	\$250	\$800	\$50	\$250	\$350	\$500
CFA Management	No	Yes	Yes	Management Office	Yes	\$500	\$500	\$750	\$50	\$400	\$500	\$500
Crystal Real Estate Management	Yes	Yes	Yes	Management Office	Yes	\$350	\$350	\$800	\$150	\$350	\$350	\$350
Delkap Management	No	No	Yes	Management Office	Yes	\$500/\$350	\$100	\$500			\$350	\$100
Excel Bradshaw Management Group		Yes	Yes	Bank Lock Box	Yes	\$500	\$300	\$500	\$100	\$300	\$300	\$300
Fairfield Properties	No	Yes	Yes	Bank Lock Box	Yes	\$450	\$250	\$800	\$150	\$250	\$450	\$500
Finger Management	No	Yes	Yes	Management Office	Yes	\$350	\$200	\$750	\$75	\$200	Varies	\$350
FirstService Residential	Yes	Yes	Yes	Bank Lock Box	Yes							
Garthchester Realty	No	Yes	Yes	Bank Lock Box	Yes	\$400	\$250	\$650	\$100	\$0	\$400	\$200
Gramatan Management	No	Yes	Yes	Bank Lock Box	Yes	\$350			\$150		\$300	
H.S.C. Management	No	Yes	Yes	Management Office	No	\$100-250	\$100-250	\$500			\$100-250	\$0
Hoffman Management	No	Yes	Yes	Bank Lock Box	Yes	\$500	\$475	\$925	\$100	\$475	\$500	\$425-625
Impact Real Estate Management	Yes	Yes	Yes	Bank Lock Box	Yes	\$375	\$375	\$750			\$350	\$0
Jordan Cooper	No	Yes	Yes	Bank Lock Box	Yes							
Kaled Management	No	Yes	Yes	Bank Lock Box	Yes	\$600		\$600	\$150	\$200	\$600	\$500
Lovett Group	No	Yes	Yes	Bank Lock Box	Yes	\$400	\$250	\$800	\$275	\$250	\$400	\$250
Majestic Property Management	No	Yes	Yes	Management Office	No	\$75	\$75	\$500	\$50	\$150	\$350	\$0
Maxwell-Kates	Yes	Yes	Yes	Bank Lock Box	Yes							
MD ² Property Group	Yes	Yes	Yes	Management Office								
Merlot Management	No	No	Yes	Management Office	Yes	\$300	\$300	\$300		\$300	\$300	\$250
MGRE/Mark Greenberg Real Estate	Yes	Yes	Yes	Bank Lock Box	Yes	\$500	\$300	\$600	\$66		\$450	\$500
Midboro Management	Yes	Yes	Yes	Bank Lock Box	Yes	\$350		\$250	\$110	\$250	\$300	\$500
New Bedford Management	No	Yes	Yes	Bank Lock Box	Yes	\$500	\$150	\$350	\$125	\$350	\$250	\$0
Orsid Realty	Yes	Yes	Yes	Bank Lock Box	Yes	\$600	\$300	\$300	\$50	\$150-300	\$400	Varies
Pride Property Management	Yes	Yes	Yes	Bank Lock Box	Yes	\$425	\$200	\$675			\$425	\$200
Prime Locations	No	Yes	Yes	Bank Lock Box	Yes	\$500	\$275	\$675	\$125	\$275	\$500	Varies
Rudd Realty Management	No	Yes	Yes	Bank Lock Box	Yes	\$500	\$300	\$750	\$100	\$350	\$300	\$600-1,000
Sandberg Management	No	Yes	Yes	Bank Lock Box	Yes	\$350	\$150	\$750	\$50	\$150	\$350	\$350
Sandra Greer Real Estate			Yes	Management Office	Yes	\$500	\$300	\$600	\$100	\$200	\$450	\$500+
Siren Management	No	Yes	Yes	Bank Lock Box	Yes	\$350-500	\$0	\$600-700		\$0	\$250-450	\$150-500
Stillman Property Management	No	Yes	Yes	Bank Lock Box	Yes	\$350	\$200	\$550		\$200	\$250	\$100
The Ferrara Management Group	Yes	Yes	Yes	Bank Lock Box	Yes	\$375	\$200	\$500	\$125	\$150	\$375	\$275-300
TKR Property Services	Yes	Yes	Yes	Bank Lock Box	Yes	\$250			\$100		Varies	Varies
Tudor Realty Services	No	Yes	Yes	Bank Lock Box	Yes	\$750	\$300	\$750		\$300	\$600	\$250
Vanderbilt Property Management	Yes	Yes	Yes	Bank Lock Box	Yes	\$500	\$500	\$500		\$500	\$500	\$500
Veritas Property Management	No	Yes	Yes	Bank Lock Box	Yes	\$300	\$100	\$500		\$100	\$250	\$300
Vintage Real Estate Services	No	Yes	Yes	Bank Lock Box	Yes	\$350	\$250	\$600	\$50	\$250	\$350	\$250
Weber-Farhat Realty Management	Yes	Yes	Yes	Management Office	Yes	\$750	\$250	\$500	\$100	\$750	\$750	\$250

COMMUNICATIONS: TOOLS AND TECHNOLOGY

COMPANY	COMMUNICATING WITH CLIENTS				MANAGEMENT VISITS		COMPANY WEBSITE	WEBSITE PRIMARY USE			WEBSITE ACCESSIBLE INFORMATION					
	PHONE	EMAIL	TEXTING	FACE TO FACE	PER WEEK	PER MONTH		COMPANY BRANDING	REAL ESTATE BROKERAGE	SPECIAL LOG-IN FOR RESIDENTS AND BOARDS	DOCUMENTS AND FORMS	HISTORICAL FINANCIAL INFORMATION	CURRENT FINANCIAL INFORMATION (BOARD ONLY)	STAFF CONTACT INFORMATION	NEWSLETTERS	OTHER
AKAM Associates	25%	40%	10%	25%	2		Yes	•	•	Yes	•	•	•	•	•	
Alexander Wolf & Company	50%	25%	5%	20%	AR	AR	Yes	•		Yes	•		•			
All Area Realty Services	25%	65%	0%	10%	2		Yes	•	•	Yes	•	•	•	•	•	•
Away Realty Management	35%	45%	5%	15%	AR	2	Yes	•		No						
Buchbinder & Warren	30%	50%	5%	15%	AR	2	Yes	•	•	No						
CFA Management	2%	88%	0%	10%	AR	AR	No									
Crystal Real Estate Management	10%	80%	0%	10%	1		Yes	•	•	Yes	•		•	•	•	
Delkap Management	15%	75%	0%	10%	1	AR	Yes	•		No						
Excel Bradshaw Management Group	20%	65%	5%	10%	1		Yes	•		Yes	•	•	•	•		
Fairfield Properties	10%	70%	5%	15%	1	4	Yes	•	•	Yes				•		
Finger Management	25%	60%	5%	10%	AR	2	Yes	•		No						
FirstService Residential	35%	50%	0%	15%	1	4	Yes	•	•	Yes	•	•	•	•	•	•
Garthchester Realty	20%	50%	10%	20%	1	AR	Yes	•		No						
Gramatan Management	20%	50%	0%	30%	2		Yes	•	•	Yes	•			•	•	
H.S.C. Management	25%	60%	5%	10%	1	4	Yes	•	•	Yes						•
Hoffman Management	10%	65%	20%	5%	AR	AR	Yes	•		Yes	•	•	•	•	•	
Impact Real Estate Management	30%	40%	10%	20%	1	4	Yes	•		Yes	•			•	•	
Jordan Cooper							Yes	•		No						
Kaled Management	25%	45%	0%	30%	2		Yes	•	•	Yes	•	•	•	•		
Lovett Group					1		Yes	•	•	No	•	•				
Majestic Property Management	20%	50%	0%	30%	1	4	Yes	•		Yes						
Maxwell-Kates	15%	75%	0%	10%	2		Yes	•		Yes	•			•	•	
Merlot Management	10%	75%	5%	10%	AR	1	Yes	•		No						
MGRE/Mark Greenberg Real Estate	23%	50%	7%	20%	2		Yes	•		Yes	•	•	•	•	•	
Midboro Management	20%	60%	0%	20%	1	AR	Yes	•		Yes	•	•	•	•	•	
New Bedford Management	45%	30%	1%	24%	1	4	Yes	•	•	Yes	•					
Orsid Realty	20%	60%	0%	20%	1		Yes	•	•	Yes	•	•	•	•		
Pride Property Management	5%	75%	5%	15%	1		Yes	•		Yes	•		•			
Prime Locations	25%	60%	5%	10%	2		Yes	•								
Rudd Realty Management	20%	65%	0%	15%	1	4	Yes	•	•	Yes	•	•	•	•	•	
Sandberg Management	10%	85%	0%	5%	AR		Yes	•		No						
Sandra Greer Real Estate	10%	40%	10%	40%	AR	AR	Yes		•	No						
Siren Management	10%	85%	3%	2%	1	4	Yes	•		Yes			•		•	
Stillman Property Management	25%	50%	5%	20%	2		Yes	•		Yes	•	•	•	•		
The Ferrara Management Group	10%	60%	10%	20%	1	4	Yes	•	•	Yes	•		•	•		•
TKR Property Services	10%	70%	10%	10%	2		Yes	•		Yes	•	•	•	•	•	•
Tudor Realty Services	40%	40%	0%	20%	1	4	Yes	•		Yes	•	•	•	•	•	
Vanderbilt Property Management	20%	75%	0%	5%	1	4	Yes	•		Yes	•	•	•	•		
Veritas Property Management	20%	60%	0%	20%		4	Yes	•	•	Yes	•		•	•		•
Vintage Real Estate Services	50%	45%	0%	5%	1		No									
Weber-Farhat Realty Management	15%	75%	5%	5%	AR	AR	Yes	•		Yes	•	•		•		

Key:
AR = As Required

BOARD MEETINGS: SCHEDULES, AGENDAS AND MINUTES

2016

COMPANY	TIME OF BOARD MEETINGS				MEETINGS VIA CONFERENCE CALL OR WEB CONFERENCING	AGENDA PREPARED BY			MINUTES TAKEN BY		
	MORNING	AFTERNOON	DINNERTIME	EVENING		PROPERTY MANAGER	BOARD OFFICER	OTHER	PROPERTY MANAGER	BOARD SECRETARY	OTHER
AKAM Associates	10%	10%	20%	60%	Under 20%	76-100%	26-50%		46-75%	26-45%	
Alexander Wolf & Company	2%	0%	25%	73%	Under 20%	51-75%	0-25%		46-75%	0-25%	
All Area Realty Services	0%	10%	0%	90%	Under 20%	26-50%	26-50%		0-25%	46-75%	
Away Realty Management	0%	0%	100%	0%	Under 20%	26-50%	26-50%	0-25%		76-100%	
Buchbinder & Warren	10%	0%	90%	0%	21-50%	51-75%	0-25%			26-45%	46-75%
CFA Management	5%	0%	0%	95%	Under 20%	76-100%	0-25%		0-25%	26-45%	
Crystal Real Estate Management	0%	0%	100%	0%	21-50%	76-100%			76-100%		
Delkap Management	0%	0%	0%	100%	Under 20%	0-25%	76-100%		0-25%	76-100%	
Excel Bradshaw Management Group	5%	5%	40%	50%	Under 20%	51-75%	0-25%		46-75%	46-75%	
Fairfield Properties	20%	10%	0%	70%	Under 20%	76-100%	0-25%	0-25%	46-75%	0-25%	0-25%
Finger Management Corp	10%	10%	30%	50%	Under 20%	51-75%	26-50%		26-45%	46-75%	
FirstService Residential	10%	0%	10%	80%	Under 20%	76-100%	0-25%		76-100%	0-25%	
Garthchester Realty	0%	1%	0%	99%	Under 20%	76-100%	0-25%		0-25%	76-100%	
Gramatan Management	0%	0%	80%	20%	Under 20%	76-100%			46-75%	46-75%	
H.S.C. Management	0%	0%	50%	50%	Under 20%	76-100%	0-25%	0-25%	46-75%	46-75%	0-25%
Hoffman Management	10%	0%	80%	10%	Under 20%	76-100%			76-100%	0-25%	
Impact Real Estate Management	10%	5%	15%	70%	21-50%	51-75%	0-25%		46-75%	26-45%	
Jordan Cooper	5%	0%	0%	95%	Over 50%	76-100%	0-25%		76-100%	0-25%	
Kaled Management	0%	0%	50%	50%	Under 20%	51-75%	26-50%		26-45%	46-75%	
Lovett Group	1%	0%	0%	99%	Under 20%	76-100%				46-75%	0-25%
Majestic Property Management	10%	0%	90%	0%	Under 20%	51-75%	0-25%		26-45%	46-75%	
Maxwell-Kates	30%	25%	40%	5%	21-50%	76-100%	0-25%		0-25%	46-75%	0-25%
Merlot Management	5%	10%	5%	80%	21-50%	51-75%	0-25%		46-75%	0-25%	
MGRE/Mark Greenberg Real Estate	5%	15%	65%	15%	21-50%	51-75%	0-25%		46-75%	26-45%	0-25%
Midboro Management	20%	20%	20%	40%	Under 20%	95%			0-25%	46-75%	0-25%
New Bedford Management	5%	5%	50%	40%	21-50%	76-100%			0-25%	76-100%	0-25%
Orsid Realty	10%	0%	0%	90%	Under 20%	76-100%	0-25%		0-25%	76-100%	
Pride Property Management	1%	4%	90%	5%	Under 20%	76-100%			76-100%		
Prime Locations	0%	0%	100%	0%	Under 20%	76-100%				76-100%	0-25%
Rudd Realty Management	10%	0%	75%	15%	Under 20%	76-100%	0-25%		76-100%	0-25%	
Sandberg Management	0%	0%	0%	100%	Under 20%	76-100%	0-25%		0-25%	76-100%	
Sandra Greer Real Estate	10%	0%	0%	90%	Under 20%	0-25%	51-75%		46-75%	0-25%	
Siren Management	5%	10%	10%	75%	Under 20%	76-100%	0-25%		0-25%	76-100%	
Stillman Property Management	1%	0%	5%	94%	Under 20%	76-100%	0-25%		0-25%	46-75%	
The Ferrara Management Group	0%	0%	10%	90%	21-50%	76-100%	0-25%		46-75%	0-25%	
TKR Property Services	20%	0%	0%	80%	Under 20%	51-75%	0-25%		0-25%	46-75%	
Tudor Realty Services	20%	0%	40%	40%	Under 20%	76-100%	0-25%		76-100%	0-25%	0-25%
Vanderbilt Property Management	0%	0%	0%	100%	Under 20%	51-75%	26-50%		26-45%	46-75%	
Veritas Property Management	10%	10%	0%	80%	Under 20%	76-100%	0-25%		0-25%	76-100%	
Vintage Real Estate Services	0%	0%	0%	100%	Under 20%	26-50%	26-50%		0-25%	76-100%	
Weber-Farhat Realty Management	0%	0%	80%	20%	Under 20%	0-25%	76-100%		0-25%	76-100%	